

**ITS Heartland  
Treasurer's Report January 2017  
Ending January 31, 2017**



Revenue	Budget FY 2017 (July 1, 2016-June 30, 2017)		ACTUAL FY 2017			Quantity
	Budget Amount	Comments	Budget Amount	Actual Income	Variance	
Membership Dues	\$26,700.00		\$26,700.00	\$20,360.00	(\$6,340.00)	
State	\$18,000.00	MO, KS, NE, IA - \$4000, OK - \$2000	\$18,000.00	\$14,000.00	(\$4,000.00)	Paid: MO,OK,KS,NE
Corporate/Public Agency Group (5 members)	\$7,000.00	35 @ \$200	\$7,000.00	\$5,600.00	(\$1,400.00)	28
Individual Public	\$500.00	10 @ \$50	\$500.00	\$100.00	(\$400.00)	2
Individual Private	\$1,200.00	20 @ \$60	\$1,200.00	\$660.00	(\$540.00)	11
Annual Meeting	\$45,050.00		\$45,050.00	\$17,750.00	(\$27,300.00)	
Gold Sponsors	\$2,000.00	4 @ \$500	\$2,000.00	\$500.00	(\$1,500.00)	1
Platinum Sponsors	\$0.00	0 @ \$1000 (Comp suites to offer?)	\$0.00	\$1,000.00	\$1,000.00	1
Gold Sponsor-Vendor Combo	\$6,800.00	8 @ \$850 (\$150 discount)	\$6,800.00	\$8,500.00	\$1,700.00	10
Platinum Sponsor-Vendor Combo	\$2,500.00	2 @ \$1250 (\$250 discount)	\$2,500.00	\$2,500.00	\$0.00	2
Demo Slot	\$1,000.00	2 @ \$500 (Doing this?)	\$1,000.00		(\$1,000.00)	
Vendors	\$9,000.00	18 @ \$500	\$9,000.00	\$4,500.00	(\$4,500.00)	9
Registrant Member	\$13,000.00	65 @ \$200	\$13,000.00		(\$13,000.00)	
Late Registrant Member	\$2,250.00	10 @ \$225	\$2,250.00		(\$2,250.00)	
Registrant non-member	\$2,750.00	10 @ \$275	\$2,750.00		(\$2,750.00)	
Late Registrant non-member	\$1,500.00	5 @ \$300 each	\$1,500.00		(\$1,500.00)	
Vendor non member	\$3,000.00	4 @ \$750 each	\$3,000.00	\$750.00	(\$2,250.00)	1
Vendor Gold-Sponsor Non member	\$1,250.00	1 @ \$1250 each	\$1,250.00		(\$1,250.00)	
Classes	\$200.00		\$200.00		(\$200.00)	
ITSA Rebate	\$600.00		\$600.00	\$130.00	(\$470.00)	Rebate from member
Interest Earned on Investment	\$60.00		\$60.00	\$30.26	(\$29.74)	
Miscellaneous Revenue	\$0.00		\$0.00		\$0.00	
FY 2016 revenue holdover	\$0.00		\$0.00	\$4,450.00	\$4,450.00	MO dues, 2016 AM rev.
<b>Total</b>	<b>\$72,610.00</b>		<b>\$72,610.00</b>	<b>\$42,720.26</b>	<b>(\$29,889.74)</b>	

Expenses	Budget FY 2017 (July 1, 2016-June 30, 2017)		ACTUAL FY 2017				Comment
	Budget Amount	Comments	Budget Amount	Actual Expenses	Payable	Variance	
Administrative Contract	\$27,000.00	For FY 2017 only	\$27,000.00	\$8,702.97	\$3,398.69	\$14,898.34	\$3283.17 from FY 16
ITS America Chapter Dues	\$270.00	ITSA Chapter Dues - Due Dec 2016	\$270.00			\$270.00	
Annual Meeting	\$21,000.00	Hotel food costs	\$21,000.00			\$21,000.00	
Booth/vendor area, pipe and drape, Meeting A/V	\$8,000.00	All meeting A/V, booth pipe, drape, electricity	\$8,000.00			\$8,000.00	
Icebreaker	\$4,000.00	Location rental, food, beverages, entertainment, bus rental	\$4,000.00			\$4,000.00	
Vendor Prizes	\$0.00	Gift Cards, Prizes	\$0.00			\$0.00	
Annual Meeting Supplies	\$2,500.00	Tote bags, giveaways, meeting gifts, etc.	\$2,500.00			\$2,500.00	
Annual Meeting Supplies	\$2,700.00	Credit card processing, postage, teleconference fees	\$2,700.00			\$2,700.00	
Website	\$0.00		\$0.00			\$0.00	
Membership Expenses	\$0.00		\$0.00			\$0.00	
Bank Fees - Savings & CD	\$20.00	Checks, fees, etc.	\$20.00			\$20.00	
Membership Outreach	\$0.00	Have not used in past three years	\$0.00			\$0.00	
Insurance	\$800.00	Board Insurance - Due August 2016	\$800.00			\$800.00	
Operations Working Group Organizational Funding	\$1,500.00	For Meeting expenses	\$1,500.00			\$1,500.00	
President's Discretionary Funds	\$1,235.00	ITSA Travel, NRITS Travel, Other mtgs	\$1,235.00			\$1,235.00	
Student Outreach	\$1,500.00	2017 Prize/Activity Fund	\$1,500.00			\$1,500.00	
Miscellaneous Expense	\$300.00	Board meeting lunch + misc.	\$300.00	\$83.10		\$216.90	Board lunch Wich.-\$83.10
Education	\$100.00	Class Catering	\$100.00			\$100.00	
Revenue Generation	\$1,685.00	Revenue (Projected Only, for Savings Acct.)	\$1,685.00			\$1,685.00	
MCOMP Grant Administration Contract	\$0.00	Estimate only, TBD - Rev. line item can be supplemented	\$0.00			\$0.00	
<b>Total</b>	<b>\$72,610.00</b>		<b>\$72,610.00</b>	<b>\$8,786.07</b>	<b>\$3,398.69</b>	<b>\$60,425.24</b>	If green, then OK

Bank Account Activity FY 2017	Balance 6-30-16	Deposits/Transfers	Withdrawals/Transf.	Balance 1-31-17
Checking	\$1,868.62	\$9,130.50	\$9,586.07	\$1,413.05
Savings	\$66,890.05	\$42,594.30	\$9,000.00	\$100,484.35
<b>Bank Account Totals</b>	<b>\$68,758.67</b>	<b>\$51,724.80</b>	<b>\$18,586.07</b>	<b>\$101,897.40</b>
			<b>Total of All Accounts =</b>	<b>\$101,897.40</b>

January 2017 Bank Activity:						
Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Accounted for Above	Reason
<b>CHECKING:</b>						
Transfer from Savings	1/11/2017	\$2,000.00		Checking	Y	Transfer
MNW Payment	1/20/2017		\$1,905.29	Checking	Y	MNW Invoice
Interest	1/30/2017	\$0.08		Checking	Y	Interest
Sub-Total Checking Account		\$2,000.08	\$1,905.29	Checking		
<b>SAVINGS:</b>						
Deposit	1/6/2017	\$6,770.00		Savings	Y	Memb, Ann. Mtg
Transfer to Checking	1/11/2017		\$2,000.00	Savings	Y	Transfer
Deposit	1/18/2017	\$14,950.00		Savings	Y	Memb, Ann. Mtg
Interest	1/30/2017	\$6.92		Savings	Y	Interest
Sub-Total Savings Account		\$21,726.92	\$2,000.00	Savings		
<b>Totals</b>		<b>\$23,727.00</b>	<b>\$3,905.29</b>			