

**ITS Heartland
Treasurer's Report July 2017
Ending July 31, 2017**



| Revenue | Budget 2017 (July 1 - December 31, 2017) | | ACTUAL July-December 2017 | | | Quantity |
|---|--|--|---------------------------|---------------|---------------------|----------|
| | Budget Amount | Comments | Budget Amount | Actual Income | Variance | |
| Membership Dues | \$6,750.00 | | \$6,750.00 | \$0.00 | (\$6,750.00) | |
| State | \$4,000.00 | 1 state - MO, KS, NE, IA - \$4000, OK - \$2000 | \$4,000.00 | | (\$4,000.00) | |
| Corporate/Public Agency Group (5 members) | \$2,000.00 | 10 @ \$200 | \$2,000.00 | | (\$2,000.00) | |
| Individual Public | \$150.00 | 3 @ \$50 | \$150.00 | | (\$150.00) | |
| Individual Private | \$600.00 | 10 @ \$60 | \$600.00 | | (\$600.00) | |
| Annual Meeting | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | |
| Gold Sponsors | \$0.00 | 0 @ \$500 | \$0.00 | | \$0.00 | |
| Platinum Sponsors | \$0.00 | 0 @ \$1000 (Comp suites to offer?) | \$0.00 | | \$0.00 | |
| Gold Sponsor-Vendor Combo | \$0.00 | 0 @ \$850 (\$150 discount) | \$0.00 | | \$0.00 | |
| Platinum Sponsor-Vendor Combo | \$0.00 | 0 @ \$1250 (\$250 discount) | \$0.00 | | \$0.00 | |
| Demo Slot | \$0.00 | 0 @ \$500 (Doing this?) | \$0.00 | | \$0.00 | |
| Vendors | \$0.00 | 0 @ \$500 | \$0.00 | | \$0.00 | |
| Registrant Member | \$0.00 | 0 @ \$200 | \$0.00 | | \$0.00 | |
| Late Registrant Member | \$0.00 | 0 @ \$225 | \$0.00 | | \$0.00 | |
| Registrant non-member | \$0.00 | 0 @ \$275 | \$0.00 | | \$0.00 | |
| Late Registrant non-member | \$0.00 | 0 @ \$300 each | \$0.00 | | \$0.00 | |
| Vendor non member | \$0.00 | 0 @ \$750 each | \$0.00 | | \$0.00 | |
| Vendor Gold-Sponsor Non member | \$0.00 | 0 @ \$1250 each | \$0.00 | | \$0.00 | |
| Vendor Plat-Sponsor Non member | \$0.00 | 0 @ \$1750 each | \$0.00 | | \$0.00 | |
| Silent Auction at AM | \$0.00 | | \$0.00 | | \$0.00 | |
| ITSA Rebate | \$200.00 | | \$200.00 | | (\$200.00) | |
| Interest Earned on Investment | \$40.00 | | \$40.00 | \$5.88 | (\$34.12) | |
| Miscellaneous Revenue | \$0.00 | | \$0.00 | | \$0.00 | |
| FY 2017 revenue holdover | \$0.00 | | \$0.00 | | \$0.00 | |
| Total | \$6,990.00 | | \$6,990.00 | \$5.88 | (\$6,984.12) | |

| Expenses | Budget 2017 (July 1 - December 31, 2017) | | ACTUAL July-December 2017 | | | | Comment |
|--|--|---|---------------------------|-----------------|---------------|--------------------|---|
| | Budget Amount | Comments | Budget Amount | Actual Expenses | Payable | Variance | |
| Administrative Contract | \$6,699.58 | For July-Dec 2017 only | \$6,699.58 | | | | \$6,699.58 |
| ITS America Chapter Dues | \$550.00 | ITS America Chapter Dues - Due Dec 2017 | \$550.00 | | | | \$550.00 |
| Annual Meeting | \$0.00 | Hotel food costs | \$0.00 | | | | \$0.00 |
| Booth/vendor area, pipe and drape, Meeting A/V | \$0.00 | All meeting A/V, booth pipe, drape, electricity | \$0.00 | | | | \$0.00 |
| Icebreaker | \$0.00 | Location rental, food, beverages, entertainment, bus rental | \$0.00 | \$100.00 | | | (\$100.00) Matt Volz band expense reimburse |
| Vendor Prizes | \$0.00 | Gift Cards, Prizes | \$0.00 | | | | \$0.00 |
| Annual Meeting Supplies | \$0.00 | Tote bags, giveaways, meeting gifts, etc. | \$0.00 | | | | \$0.00 |
| Annual Meeting Supplies | \$0.00 | Credit card processing, postage, teleconference fees | \$0.00 | | | | \$0.00 |
| Website | \$0.00 | | \$0.00 | | | | \$0.00 |
| Membership Expenses | \$0.00 | | \$0.00 | | | | \$0.00 |
| Bank Fees - Savings & CD | \$0.00 | Checks, fees, etc. | \$0.00 | | | | \$0.00 |
| Membership Outreach | \$0.00 | Have not used in past three years | \$0.00 | | | | \$0.00 |
| Insurance | \$800.00 | Board Insurance - Due August 2017 | \$800.00 | | | | \$800.00 |
| Operations Working Group | \$0.00 | | \$0.00 | | | | \$0.00 |
| Organizational Funding | \$0.00 | For Meeting expenses | \$0.00 | | | | \$0.00 |
| President's Discretionary Funds | \$2,100.00 | ITSA Travel, NRITS Travel, Other mtgs | \$2,100.00 | | | | \$2,100.00 |
| Student Outreach | \$0.00 | 2017 Prize/Activity Fund | \$0.00 | | | | \$0.00 |
| Miscellaneous Expense | \$300.00 | Board meeting lunch + misc. | \$300.00 | | | | \$300.00 |
| Education | \$100.00 | Class Catering | \$100.00 | | | | \$100.00 |
| Revenue Generation | \$0.00 | Revenue (Projected Only, for Savings Acct.) | \$0.00 | | | | \$0.00 |
| MCOMP Grant Administration Contract | \$0.00 | Estimate only, TBD - Rev. line item can be supplemented | \$0.00 | | | | \$0.00 |
| Total | \$10,549.58 | | \$10,549.58 | \$100.00 | \$0.00 | \$10,449.58 | \$10,449.58 OK if equal |

| Bank Account Activity FY 2017 | Balance 7-1-16 | Deposits/Transfers | Withdrawals/Transf. | Balance 7-31-17 |
|-------------------------------|--------------------|--------------------|--------------------------------|--------------------|
| Checking | \$1,688.97 | \$2,000.09 | \$100.00 | \$3,589.06 |
| Savings | \$85,856.81 | \$5.79 | \$2,000.00 | \$83,862.60 |
| Bank Account Totals | \$87,545.78 | \$2,005.88 | \$2,100.00 | \$87,451.66 |
| | | | Total of All Accounts = | \$87,451.66 |

| July 2017 Bank Activity: | | | | | | |
|----------------------------|-----------|-------------------|-------------------|------------|------------------|----------|
| Detail: | Date: | Deposits: | Withdrawals: | Acct. Type | Acctd for Above? | Reason |
| CHECKING: | | | | | | |
| Check | 7/19/2017 | | \$100.00 | Checking | Y | Reimb. |
| Transfer from Savings | 7/24/2017 | \$2,000.00 | | Checking | Y | Transfer |
| Interest | 7/31/2017 | \$0.09 | | Checking | Y | Interest |
| | | | | | | |
| | | | | | | |
| Sub-Total Checking Account | | \$2,000.09 | \$100.00 | Checking | | |
| SAVINGS: | | | | | | |
| Transfer to Checking | 7/24/2017 | | \$2,000.00 | Savings | Y | Transfer |
| Interest | 7/31/2017 | \$5.79 | | Savings | Y | Interest |
| | | | | | | |
| Sub-Total Savings Account | | \$5.79 | \$2,000.00 | Savings | | |
| Totals | | \$2,005.88 | \$2,100.00 | | | |