

**ITS Heartland
Treasurer's Report
Ending June 30, 2016 (END OF FISCAL YEAR 2016)**



Revenue	Budget FY 2016 (July 1, 2015-June 30, 2016)		ACTUAL FY 2016			Quantity
	Budget Amount	Comments	Budget Amount	Actual Income	Variance	
Membership Dues	\$26,400.00		\$26,400.00	\$24,070.00	(\$2,330.00)	
State	\$18,000.00	MO, KS, NE, IA - \$4000, OK - \$2000	\$18,000.00	\$14,000.00	(\$4,000.00)	Paid: NE, KS, IA, OK
Corporate/Public Agency Group (5 members)	\$7,000.00	35 @ \$200	\$7,000.00	\$8,400.00	\$1,400.00	42
Individual Public	\$500.00	10 @ \$50	\$500.00	\$350.00	(\$150.00)	7
Individual Private	\$900.00	15 @ \$60	\$900.00	\$1,320.00	\$420.00	22
Annual Meeting	\$49,850.00		\$49,850.00	\$50,500.00	\$650.00	
Gold Sponsors	\$4,000.00	8 @ \$500	\$4,000.00	\$1,500.00	(\$2,500.00)	3
Platinum Sponsors	\$0.00	0 @ \$1000 (Comp suites to offer?)	\$0.00	\$1,000.00	\$1,000.00	1
Gold Sponsor-Vendor Combo	\$5,100.00	8 @ \$850 (\$150 discount)	\$5,100.00	\$7,650.00	\$2,550.00	9
Platinum Sponsor-Vendor Combo	\$6,250.00	5 @ \$1250 (\$250 discount)	\$6,250.00	\$2,500.00	(\$3,750.00)	2
Demo Slot	\$1,000.00	2 @ \$500	\$1,000.00		(\$1,000.00)	
Vendors	\$9,000.00	18 @ \$500	\$9,000.00	\$9,500.00	\$500.00	19
Registrant Member	\$15,000.00	75 @ \$200	\$15,000.00	\$10,800.00	(\$4,200.00)	54
Late Registrant Member	\$2,250.00	10 @ \$225	\$2,250.00	\$4,275.00	\$2,025.00	19
Registrant non-member	\$2,750.00	10 @ \$275	\$2,750.00	\$5,225.00	\$2,475.00	19
Late Registrant non-member	\$1,500.00	5 @ \$300 each	\$1,500.00	\$3,300.00	\$1,800.00	11
Vendor non member	\$3,000.00	4 @ \$750 each	\$3,000.00	\$2,250.00	(\$750.00)	3
Vendor Gold-Sponsor Non member	\$0.00	0 @ \$1250 each	\$0.00	\$2,500.00	\$2,500.00	2
Classes	\$200.00		\$200.00	\$195.00	(\$5.00)	CV training class
ITSA Rebate	\$0.00		\$0.00	\$600.00	\$600.00	ITSA Rebates \$600
Interest Earned on Investment	\$75.00		\$75.00	\$63.79	(\$11.21)	
Miscellaneous Revenue	\$0.00		\$0.00	\$300.00	\$300.00	4 guest at AM
Savings Account Supplement to Revenue	\$0.00		\$0.00	\$0.00	\$0.00	
Total	\$76,525.00		\$76,525.00	\$75,728.79	(\$796.21)	

Expenses	Budget FY 2016 (July 1, 2015-June 30, 2016)		ACTUAL FY 2016				
	Budget Amount	Comments	Budget Amount	Actual Expenses	Payable	Variance	Comment
Administrative Contract	\$24,500.00	For FY 2016 only	\$24,500.00	\$32,081.72		(\$7,581.72)	
ITS America Chapter Dues	\$270.00	ITSA Chapter Dues - Due Dec 2014	\$270.00			\$270.00	
Annual Meeting	\$18,000.00	Hotel food costs	\$18,000.00	\$23,215.00		(\$5,215.00)	
Booth/vendor area, pipe and drape, Meeting A/V	\$8,000.00	All meeting A/V, booth pipe, drape, electricity	\$8,000.00	\$5,326.78		\$2,673.22	
Icebreaker	\$4,000.00	Location rental, food, beverages, entertainment, bus rental	\$4,000.00	\$4,817.12		(\$817.12)	
Vendor Prizes	\$0.00	Gift Cards, Prizes	\$0.00			\$0.00	
Annual Meeting Supplies	\$2,500.00	Tote bags, giveaways, meeting gifts, etc.	\$2,500.00			\$2,500.00	
Annual Meeting Supplies	\$2,700.00	credit card processing, postage, teleconference fees	\$2,700.00			\$2,700.00	
Website	\$0.00		\$0.00			\$0.00	
Membership Expenses	\$0.00		\$0.00			\$0.00	
Bank Fees - Savings & CD	\$20.00	Checks, fees, etc.	\$20.00			\$20.00	
Membership Outreach	\$0.00		\$0.00			\$0.00	
Insurance	\$800.00	Board Insurance - Due August 2015	\$800.00			\$800.00	
Operations Working Group	\$2,000.00	For Meeting expenses	\$2,000.00	\$1,238.36		\$761.64	OWG Speaker travel exp
Organizational Funding							Tim S. I-95 CAV Conf
President's Discretionary Funds	\$1,235.00	ITSA Travel, NRITS Travel	\$1,235.00	\$1,600.00		(\$365.00)	Barb Blue Memorial-\$200
Student Outreach	\$1,500.00	2015 Prize/Activity Fund + \$1600 NRITS-ITSH Mtg	\$1,500.00	\$1,000.00		\$500.00	Jamie G. ITSA Conf
Miscellaneous Expense	\$500.00	Board meeting lunch	\$500.00			\$500.00	
Education	\$500.00	Class Catering	\$500.00	\$399.90		\$100.10	
Revenue Generation	\$0.00	Revenue (Projected Only, for Savings Acct.)	\$0.00			\$0.00	
MCOMP Grant Administration Contract	\$10,000.00	Estimate only, TBD - Rev. line item can be supplemented	\$10,000.00			\$10,000.00	
Total	\$76,525.00		\$76,525.00	\$69,678.88	\$0.00	\$6,846.12	\$6,846.12 If green, then OK

Bank Account Activity FY 2016	7-1-15 Balance	Deposits/Transfers	Withdrawals/Transf.	Balance 6-30-16
Checking	\$2,005.18	\$84,647.62	\$84,784.18	\$1,868.62
Savings	\$75,804.44	\$74,935.61	\$83,850.00	\$66,890.05
Bank Account Totals	\$77,809.62	\$159,583.23	\$168,634.18	\$68,758.67
Total of All Accounts =				\$68,758.67

June 2016 Bank Activity:						
Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Accounted for Above	Reason
CHECKING:						
Transfer from Savings	6/6/2016	\$4,000.00			✓	Transfer
Transfer from Savings	6/6/2016	\$15,000.00			✓	Transfer
Check 5022	6/8/2016		\$3,070.91	Checking	✓	MNW Payment
Check 5023	6/8/2016		\$28,541.78	Checking	✓	A.M. Hotel Paymt
Debit Card	6/9/2016		\$380.20		✓	I-95 CV Conf.
Check 5024	6/17/2016		\$14,516.44	Checking	✓	MNW Payment
Debit Card	6/24/2016		\$308.96		✓	I-95 CV Conf.
Interest	6/30/2016	\$0.58		Checking	✓	Interest
Sub-Total Checking Account		\$19,005.58	\$46,818.29	Checking		
SAVINGS:						
Transfer to Checking	6/6/2016		\$4,000.00	Savings	✓	Transfer
Transfer to Checking	6/6/2016		\$15,000.00	Savings	✓	Transfer
Interest	6/30/2016	\$4.59		Savings	✓	Interest
Sub-Total Savings Account		\$4.59	\$19,000.00	Savings		
Totals		\$19,005.17	\$65,818.29			