

**ITS Heartland
Treasurer's Report May 2017
Ending May 31, 2017**



Revenue	Budget FY 2017 (July 1, 2016-June 30, 2017)		ACTUAL FY 2017			Quantity
	Budget Amount	Comments	Budget Amount	Actual Income	Variance	
Membership Dues	\$26,700.00		\$26,700.00	\$27,780.00	\$1,080.00	
State	\$18,000.00	MO, KS, NE, IA - \$4000, OK - \$2000	\$18,000.00	\$18,000.00	\$0.00	Paid: MO,OK,KS,NE,IA
Corporate/Public Agency Group (5 members)	\$7,000.00	35 @ \$200	\$7,000.00	\$8,400.00	\$1,400.00	42
Individual Public	\$500.00	10 @ \$50	\$500.00	\$300.00	(\$200.00)	6
Individual Private	\$1,200.00	20 @ \$60	\$1,200.00	\$1,080.00	(\$120.00)	18
Annual Meeting	\$45,050.00		\$45,050.00	\$55,887.50	\$10,837.50	
Gold Sponsors	\$2,000.00	4 @ \$500	\$2,000.00	\$2,500.00	\$500.00	5
Platinum Sponsors	\$0.00	0 @ \$1000 (Comp suites to offer?)	\$0.00	\$3,000.00	\$3,000.00	3
Gold Sponsor-Vendor Combo	\$6,800.00	8 @ \$850 (\$150 discount)	\$6,800.00	\$10,200.00	\$3,400.00	12
Platinum Sponsor-Vendor Combo	\$2,500.00	2 @ \$1250 (\$250 discount)	\$2,500.00	\$2,500.00	\$0.00	2
Demo Slot	\$1,000.00	2 @ \$500 (Doing this?)	\$1,000.00		(\$1,000.00)	
Vendors	\$9,000.00	18 @ \$500	\$9,000.00	\$8,500.00	(\$500.00)	17
Registrant Member	\$13,000.00	65 @ \$200	\$13,000.00	\$9,400.00	(\$3,600.00)	47
Late Registrant Member	\$2,250.00	10 @ \$225	\$2,250.00	\$4,500.00	\$2,250.00	20
Registrant non-member	\$2,750.00	10 @ \$275	\$2,750.00	\$5,087.50	\$2,337.50	20
Late Registrant non-member	\$1,500.00	5 @ \$300 each	\$1,500.00	\$4,200.00	\$2,700.00	14
Vendor non member	\$3,000.00	4 @ \$750 each	\$3,000.00	\$3,000.00	\$0.00	4
Vendor Gold-Sponsor Non member	\$1,250.00	1 @ \$1250 each	\$1,250.00	\$1,250.00	\$0.00	1
Vendor Plat-Sponsor Non member	\$0.00	0	\$0.00	\$1,750.00	\$1,750.00	1
Classes	\$200.00		\$200.00		(\$200.00)	
ITSA Rebate	\$600.00		\$600.00	\$530.00	(\$70.00)	Rebate from member
Interest Earned on Investment	\$60.00		\$60.00	\$67.85	\$7.85	
Miscellaneous Revenue	\$0.00		\$0.00	\$86.00	\$86.00	OD fee refund
FY 2016 revenue holdover	\$0.00		\$0.00	\$4,450.00	\$4,450.00	MO dues, 2016 AM rev.
Total	\$72,610.00		\$72,610.00	\$88,801.35	\$16,191.35	

Expenses	Budget FY 2017 (July 1, 2016-June 30, 2017)		ACTUAL FY 2017				Comment
	Budget Amount	Comments	Budget Amount	Actual Expenses	Payable	Variance	
Administrative Contract	\$27,000.00	For FY 2017 only	\$27,000.00	\$15,890.74	\$7,859.89	\$3,249.37	\$3283.17 from FY 16
ITS America Chapter Dues	\$270.00	ITSA Chapter Dues - Due Dec 2016	\$270.00	\$385.00		(\$115.00)	
Annual Meeting	\$21,000.00	Hotel food costs	\$21,000.00	\$8,500.00	\$35,684.67	(\$23,184.67)	
Booth/vendor area, pipe and drape, Meeting A/V	\$8,000.00	All meeting A/V, booth pipe, drape, electricity	\$8,000.00		\$1,887.16	\$6,112.84	
Icebreaker	\$4,000.00	Location rental, food, beverages, entertainment, bus rental	\$4,000.00	\$505.50		\$3,494.50	
Vendor Prizes	\$0.00	Gift Cards, Prizes	\$0.00	\$290.51		(\$290.51)	
Annual Meeting Supplies	\$2,500.00	Tote bags, giveaways, meeting gifts, etc.	\$2,500.00			\$2,500.00	
Annual Meeting Supplies	\$2,700.00	Credit card processing, postage, teleconference fees	\$2,700.00			\$2,700.00	
Website	\$0.00		\$0.00			\$0.00	
Membership Expenses	\$0.00		\$0.00			\$0.00	
Bank Fees - Savings & CD	\$20.00	Checks, fees, etc.	\$20.00	\$36.00		(\$16.00)	
Membership Outreach	\$0.00	Have not used in past three years	\$0.00			\$0.00	
Insurance	\$800.00	Board Insurance - Due August 2016	\$800.00	\$800.00		\$0.00	
Operations Working Group Organizational Funding	\$1,500.00	For Meeting expenses	\$1,500.00			\$1,500.00	
President's Discretionary Funds	\$1,235.00	ITSA Travel, NRITS Travel, Other mtgs	\$2,000.00			\$2,000.00	Increased from \$1235 to \$2000 Feb 2017
Student Outreach	\$1,500.00	2017 Prize/Activity Fund	\$1,500.00	\$1,825.00		(\$325.00)	
Miscellaneous Expense	\$300.00	Board meeting lunch + misc.	\$300.00	\$83.10		\$216.90	Board lunch Wich - \$83.10
Education	\$100.00	Class Catering	\$100.00			\$100.00	
Revenue Generation	\$1,685.00	Revenue (Projected Only, for Savings Acct.)	\$1,685.00			\$1,685.00	
MCOMP Grant Administration Contract	\$0.00	Estimate only, TBD - Rev. line item can be supplemented	\$0.00			\$0.00	
Total	\$72,610.00		\$73,375.00	\$28,315.85	\$45,431.72	(\$372.57)	If green, then OK

Bank Account Activity FY 2017	Balance 6-30-16	Deposits/Transfers	Withdrawals/Transf.	Balance 5-31-17
Checking	\$1,868.62	\$29,567.04	\$28,315.55	\$3,120.11
Savings	\$66,890.05	\$89,488.85	\$29,000.00	\$127,378.90
Bank Account Totals	\$68,758.67	\$119,055.89	\$57,315.55	\$130,499.01
Total of All Accounts =				\$130,499.01

May 2017 Bank Activity:						
Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Acctd for Above?	Reason
CHECKING:						
ATM WITHDRAWAL 400 WEST WATERM	5/1/2017		\$503.00	Checking	Y	Recptn Band
ATM FEE 050117PLUSTERM400 WEST W	5/1/2017		\$2.50	Checking	Y	Recptn Band
CHECK	5/2/2017		\$6,000.00	Checking	Y	Hotel Dep
DEBIT PURCHASE -VISA COLEMAN FACT	5/3/2017		\$138.01	Checking	Y	Auction Items
CHECK	5/3/2017		\$925.00	Checking	Y	Student Comp
INTERNET BANKING TRANSFER DEPOSIT	5/4/2017	\$3,000.00		Checking	Y	Transfer
CHECK	5/4/2017		\$375.00	Checking	Y	Student Comp
CHECK	5/4/2017		\$2,021.08	Checking	Y	MNW
CHECK	5/12/2017		\$525.00	Checking	Y	Student Comp
ATM DEPOSIT US BANK SOUTHEASLAW	5/30/2017	\$400.00		Checking	Y	ITSA rebate
INTEREST PAID THIS PERIOD	5/31/2017	\$0.13		Checking	Y	Interest
Sub-Total Checking Account		\$3,400.13	\$10,489.59	Checking		
SAVINGS:						
Transfer to Checking	5/4/2017		\$3,000.00	Savings	Y	Transfer
Deposit	5/5/2017	\$14,580.00		Savings	Y	Memb, Ann Mtg
Interest	5/31/2017	\$10.68		Savings	Y	Interest
Sub-Total Savings Account		\$14,590.68	\$3,000.00	Savings		
Totals		\$17,990.81	\$13,489.59			