

**ITS Heartland  
Treasurer's Report November 2017  
Ending November 30, 2017**



Revenue	Budget 2017 (July 1 - December 31, 2017)		ACTUAL July-December 2017			Quantity
	Budget Amount	Comments	Budget Amount	Actual Income	Variance	
Membership Dues	\$6,750.00		\$6,750.00	\$180.00	(\$6,570.00)	
State	\$4,000.00	1 state - MO, KS, NE, IA - \$4000, OK - \$2000	\$4,000.00		(\$4,000.00)	
Corporate/Public Agency Group (5 members)	\$2,000.00	10 @ \$200	\$2,000.00		(\$2,000.00)	
Individual Public	\$150.00	3 @ \$50	\$150.00		(\$150.00)	
Individual Private	\$600.00	10 @ \$60	\$600.00	\$180.00	(\$420.00)	3
Annual Meeting	\$0.00		\$0.00	\$0.00	\$0.00	
Gold Sponsors	\$0.00	0 @ \$500	\$0.00		\$0.00	
Platinum Sponsors	\$0.00	0 @ \$1000 (Comp suites to offer?)	\$0.00		\$0.00	
Gold Sponsor-Vendor Combo	\$0.00	0 @ \$850 (\$150 discount)	\$0.00		\$0.00	
Platinum Sponsor-Vendor Combo	\$0.00	0 @ \$1250 (\$250 discount)	\$0.00		\$0.00	
Demo Slot	\$0.00	0 @ \$500 (Doing this?)	\$0.00		\$0.00	
Vendors	\$0.00	0 @ \$500	\$0.00		\$0.00	
Registrant Member	\$0.00	0 @ \$200	\$0.00		\$0.00	
Late Registrant Member	\$0.00	0 @ \$225	\$0.00		\$0.00	
Registrant non-member	\$0.00	0 @ \$275	\$0.00		\$0.00	
Late Registrant non-member	\$0.00	0 @ \$300 each	\$0.00		\$0.00	
Vendor non member	\$0.00	0 @ \$750 each	\$0.00		\$0.00	
Vendor Gold-Sponsor Non member	\$0.00	0 @ \$1250 each	\$0.00		\$0.00	
Vendor Plat-Sponsor Non member	\$0.00	0 @ \$1750 each	\$0.00		\$0.00	
Silent Auction at AM	\$0.00		\$0.00		\$0.00	
ITSA Rebate	\$200.00		\$200.00		(\$200.00)	
Interest Earned on Investment	\$40.00		\$40.00	\$27.40	(\$12.60)	
Miscellaneous Revenue	\$0.00		\$0.00		\$0.00	
FY 2017 revenue holdover	\$0.00		\$0.00		\$0.00	
<b>Total</b>	<b>\$6,990.00</b>		<b>\$6,990.00</b>	<b>\$207.40</b>	<b>(\$6,782.60)</b>	

Expenses	Budget 2017 (July 1 - December 31, 2017)		ACTUAL July-December 2017				Comment
	Budget Amount	Comments	Budget Amount	Actual Expenses	Payable	Variance	
Administrative Contract	\$6,699.58	For July-Dec 2017 only	\$6,699.58	\$6,942.64		(\$243.06)	Includes pre-July inv.
ITS America Chapter Dues	\$550.00	ITSA Chapter Dues - Due Dec 2017	\$550.00			\$550.00	
Annual Meeting	\$0.00	Hotel food costs	\$0.00			\$0.00	
Booth/vendor area, pipe and drape, Meeting A/V	\$0.00	All meeting A/V, booth pipe, drape, electricity	\$0.00			\$0.00	
Icebreaker	\$0.00	Location rental, food, beverages, entertainment, bus rental	\$0.00	\$100.00		(\$100.00)	Matt Volz band expense reimburse
Vendor Prizes	\$0.00	Gift Cards, Prizes	\$0.00			\$0.00	
Annual Meeting Supplies	\$0.00	Tote bags, giveaways, meeting gifts, etc.	\$0.00			\$0.00	
Annual Meeting Supplies	\$0.00	Credit card processing, postage, teleconference fees	\$0.00			\$0.00	
Website	\$0.00		\$0.00			\$0.00	
Membership Expenses	\$0.00		\$0.00			\$0.00	
Bank Fees - Savings & CD	\$0.00	Checks, fees, etc.	\$0.00			\$0.00	
Membership Outreach	\$0.00	Have not used in past three years	\$0.00			\$0.00	
Insurance	\$800.00	Board Insurance - Due August 2017	\$800.00	\$800.00		\$0.00	
Operations Working Group	\$0.00		\$0.00			\$0.00	
Organizational Funding	\$0.00	For Meeting expenses	\$0.00			\$0.00	
President's Discretionary Funds	\$2,100.00	ITSA Travel, NRITS Travel, Other mtgs	\$2,100.00	\$2,553.97		(\$453.97)	Randy J to ITSWC, \$500 to MOVITE Spons.
Student Outreach	\$0.00	2017 Prize/Activity Fund	\$0.00			\$0.00	
Miscellaneous Expense	\$300.00	Board meeting lunch + misc.	\$300.00	\$556.21		(\$256.21)	Summer mtg, TSMO mtg
Education	\$100.00	Class Catering	\$100.00			\$100.00	
Revenue Generation	\$0.00	Revenue (Projected Only, for Savings Acct.)	\$0.00			\$0.00	
MCOMP Grant Administration Contract	\$0.00	Estimate only, TBD - Rev. line item can be supplemented	\$0.00			\$0.00	
<b>Total</b>	<b>\$10,549.58</b>		<b>\$10,549.58</b>	<b>\$10,952.82</b>	<b>\$0.00</b>	<b>(\$403.24)</b>	<b>OK if equal</b>

Bank Account Activity FY 2017	Balance 7-1-16	Deposits/Transfers	Withdrawals/Transf.	Balance 11-30-17
Checking	\$1,688.97	\$10,000.50	\$10,952.82	\$736.65
Savings	\$85,856.81	\$206.90	\$10,000.00	\$76,063.71
<b>Bank Account Totals</b>	<b>\$87,545.78</b>	<b>\$10,207.40</b>	<b>\$20,952.82</b>	<b>\$76,800.36</b>
<b>Total of All Accounts =</b>				<b>\$76,800.36</b>

November 2017 Bank Activity:						
Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Acctd for Above?	Reason
<b>CHECKING:</b>						
Credit Card Payment	11/15/2017		\$12.12	Checking	Y	TSMO Mtg in KC
Credit Card Payment	11/17/2017		\$316.61	Checking	Y	TSMO Mtg in KC
Transfer from Savings	11/28/2017		\$1,057.95	Checking	Y	MNW
Interest	11/30/2017	\$0.07		Checking	Y	Interest
Sub-Total Checking Account		\$0.07	\$1,386.68	Checking		
<b>SAVINGS:</b>						
Interest	11/30/2017	\$5.00		Savings	Y	Interest
Sub-Total Savings Account		\$5.00	\$0.00	Savings		
<b>Totals</b>		<b>\$5.07</b>	<b>\$1,386.68</b>			