



**ITS Heartland  
Treasurer's Report January 2020  
Ending January 31, 2020**



Revenue	Budget 2020 (January 1 - December 31, 2020)		ACTUAL (January 1 - December 31, 2020)			Quantity
	Budget Amount	Comments	Budget Amount	Actual Income	Variance	
Membership Dues	\$26,340.00		\$26,340.00	\$1,780.00	(\$24,560.00)	
State	\$18,000.00	MO, KS, NE, IA - \$4000, OK - \$2000	\$18,000.00	\$0.00	(\$18,000.00)	
Corporate/Public Agency Group (5 members)	\$7,200.00	36 @ \$200	\$7,200.00	\$1,600.00	(\$5,600.00)	8
Individual Public	\$300.00	6 @ \$50	\$300.00	\$0.00	(\$300.00)	
Individual Private	\$840.00	14 @ \$60	\$840.00	\$180.00	(\$660.00)	3
Annual Meeting	\$76,290.00		\$76,290.00	\$14,344.00	(\$61,946.00)	
Gold Sponsors	\$2,500.00	5 @ \$500	\$2,500.00	\$0.00	(\$2,500.00)	
Platinum Sponsors	\$3,000.00	3 @ \$1000	\$3,000.00	\$1,000.00	(\$2,000.00)	1
Diamond Sponsors	\$2,000.00	1 @ \$2000	\$2,000.00	\$0.00	(\$2,000.00)	1
Gold Sponsor-Vendor Combo	\$9,350.00	11 @ \$850 (\$150 discount)	\$9,350.00	\$2,550.00	(\$6,800.00)	3
Platinum Sponsor-Vendor Combo	\$2,500.00	2 @ \$1250 (\$250 discount)	\$2,500.00	\$2,500.00	\$0.00	2
Diamond Sponsor-Vendor Combo	\$2,250.00	1 @ \$2250 (\$250 discount)	\$2,250.00	\$0.00	(\$2,250.00)	
Walk-up registration fee	\$3,400.00	34 @ \$100	\$3,400.00	\$0.00	(\$3,400.00)	
Vendor Booth Accessories	\$490.00	5 @ \$98	\$490.00	\$294.00	(\$196.00)	3
Vendors	\$9,000.00	18 @ \$500	\$9,000.00	\$3,500.00	(\$5,500.00)	7
Registrant Member	\$10,000.00	50 @ \$200	\$10,000.00	\$0.00	(\$10,000.00)	
Late Registrant Member	\$9,225.00	41 @ \$225	\$9,225.00	\$0.00	(\$9,225.00)	
Registrant non-member	\$4,675.00	17 @ \$275	\$4,675.00	\$0.00	(\$4,675.00)	
Late Registrant non-member	\$8,400.00	28 @ \$300 each	\$8,400.00	\$0.00	(\$8,400.00)	
Vendor non member	\$3,750.00	5 @ \$750 each	\$3,750.00	\$750.00	(\$3,000.00)	1
Vendor Gold-Sponsor Non member	\$1,250.00	1 @ \$1250 each	\$1,250.00	\$0.00	(\$1,250.00)	
Vendor Plat-Sponsor Non member	\$1,750.00	1 @ \$1750 each	\$1,750.00	\$1,750.00	\$0.00	1
Vendor Dia-Sponsor Non member	\$2,750.00	1 @ \$2750 each	\$2,750.00	\$0.00	(\$2,750.00)	
Silent Auction at AM	\$0.00		\$0.00		\$0.00	
ITSA Rebate	\$300.00		\$300.00		(\$300.00)	
Interest Earned on Investment	\$72.00		\$72.00	\$4.34	(\$67.66)	
Supplement from ITSH Savings	\$0.00		\$0.00		\$0.00	
L36 Grant reimbursement	\$14,683.04		\$14,683.04		(\$14,683.04)	
2018 revenue holdover	\$0.00		\$0.00		\$0.00	
<b>Total</b>	<b>\$117,685.04</b>		<b>\$117,685.04</b>	<b>\$16,128.34</b>	<b>(\$101,556.70)</b>	

Expenses	Budget 2020 (January 1 - December 31, 2020)		ACTUAL (January 1 - December 31, 2020)				Comment
	Budget Amount	Comments	Budget Amount	Actual Expenses	Payable	Variance	
Administrative Contract	\$32,577.50	Based on contract submitted for approval	\$32,577.50	\$842.25		\$31,735.25	
ITS America Chapter Dues	\$500.00	ITSA Chapter Dues - Due Dec 2019	\$500.00	\$0.00		\$500.00	
Annual Meeting	\$49,500.00	Hotel food costs	\$49,500.00	\$0.00		\$49,500.00	
Booth/vendor area, pipe and drape, Meeting A/V	\$10,500.00	All meeting A/V, booth pipe, drape, electricity	\$10,500.00	\$0.00		\$10,500.00	
Icebreaker	\$5,400.00	Location rental, food, beverages, entertainment, bus rental	\$5,400.00	\$0.00		\$5,400.00	
Vendor Prizes	\$0.00	Gift Cards, Prizes	\$0.00	\$0.00		\$0.00	
Annual Meeting Supplies	\$0.00	Included in MNW budget	\$0.00	\$0.00		\$0.00	
Annual Meeting Supplies	\$0.00	Included in MNW budget	\$0.00	\$0.00		\$0.00	
Website	\$0.00	Included in MNW budget	\$0.00	\$0.00		\$0.00	
Bank Fees - Savings & CD	\$15.00	Checks, fees, etc.	\$15.00	\$0.00		\$15.00	
Support for AR Rep ITSH Attendance	\$0.00	Support for a rep from ARDOT to attend the 2019 Annual Meeting in Kansas City	\$0.00	\$0.00		\$0.00	
Insurance	\$800.00	Board Insurance - Due August 2019	\$800.00	\$0.00		\$800.00	
Operations Working Group Organizational Funding	\$0.00	For Meeting expenses	\$0.00	\$0.00		\$0.00	
President's Discretionary Funds	\$2,500.00	ITSA Travel, NRITS Travel, Other mtgs	\$2,500.00	\$0.00		\$2,500.00	
Support for ITSA State Chapter Travel	\$750.00	ITSA travel support for State Chapter Vice Chair	\$750.00	\$0.00		\$750.00	
Student Outreach	\$2,500.00	2019 Prize/Activity Fund/Contest Support	\$2,500.00	\$0.00		\$2,500.00	
Miscellaneous Expense	\$300.00	Board meeting lunch + misc.	\$300.00	\$0.00		\$300.00	
Education and Outreach	\$0.00	Travel, Class Catering, Meeting Rooms, Etc.	\$0.00	\$0.00		\$0.00	
Revenue Excess	\$0.00	Revenue (Projected Only, for Savings Acct.)	\$0.00	\$0.00		\$0.00	
MCOMP or TSMO Grant Contract Supplement	\$0.00	Estimate only, TBD - Rev. line item can be supplemented	\$0.00	\$0.00		\$0.00	
L36 Grant payments to participants	\$0.00	Payments made, to be reimbursed later by grant	\$0.00	\$0.00		\$0.00	
<b>Total</b>	<b>\$105,342.50</b>		<b>\$105,342.50</b>	<b>\$842.25</b>	<b>\$0.00</b>	<b>\$104,500.25</b>	OK if equal

Bank Account Activity FY 2020	Balance 1-1-20	Deposits/Transfers	Withdrawals/Transfers	Balance 1-31-20
Checking	\$1,928.32	\$0.08	\$0.00	\$1,928.40
Savings	\$53,752.75	\$16,128.26	\$842.25	\$69,038.76
<b>Bank Account Totals</b>	<b>\$55,681.07</b>	<b>\$16,128.34</b>	<b>\$842.25</b>	<b>\$70,967.16</b>
			<b>Total of All Accounts =</b>	<b>\$70,967.16</b>

January 2020 Bank Activity:						
Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Acctd for Above?	Reason
CHECKING:						
Interest	1/31/2020	\$0.08		Checking	y	Interest
Sub-Total Checking Account		\$0.08	\$0.00	Checking		
SAVINGS:						
Deposit	1/14/2020	\$16,124.00		Savings	y	dues/annual mtg
Check	1/27/2020		\$842.25	savings	y	MNW
Interest	1/31/2020	\$4.26		Savings	y	Interest
Sub-Total Savings Account		\$16,128.26	\$842.25	Savings		
<b>Totals</b>		<b>\$16,128.34</b>	<b>\$842.25</b>			

Matthew J Baker, Treasurer ITS Heartland