

Attendees listed in **bold** below

BOARD MEMBERS		
Slade Engstrom (Past Pres.)	Lonnie Burklund (President)	Jamie Rana (VP)
Lee Baer (Secretary)	Matt McLaughlin (Treasurer)	Lindsay Francis (Cons. Dir. #1)
Anthony Gallo (Cons. Dir. #2)	Henry Brown (Acad. Dir. #1)	Hemin Mohammad (Acad. Dir.# 2)
Austin Yates (Iowa Dir.)	Shari Hilliard (Kansas Dir.)	Alex Wassman (Missouri Dir.)
Matt Baker (Neb. Dir.)	Marty Farris (Okla. Dir.)	Jamie Gilbert (Vendor Dir.)
Chris Washburn (Comm. Dir.)	John Gibson (FHWA Rep.)	Gen Kulaski (Chapter Admin.)
GUESTS		
Amy Lucke (Admin.)	Kurt Rotering	Sara Peters

Agenda – Minutes – ACTION ITEMS

- 1. Roll Call
- 2. Meeting Minute Approval
 - Alex Wassman Motion, Lindsay Francis Second, Passed
- 3. 2021 Annual Meeting (Overland Park, Nov. 8-10)
 - Committee Rollout

Committee	Board Position(s)	2021	
Agenda	President & VP	Slade & Lonnie	
Abstracts	1 State Director + 1 volunteer	Henry, Lee, & Hemin	
Keynote	President	Slade	
Student Competition	1 Academic Director + 1 volunteer	Hemin + Lindsay	
Technical Tours	State Director for conference location + 2 volunteers	Shari, Sara P., Kurt	
Monday AM	TIM Training and varies	Kurt, Lindsay, & Chris	
Monday PM	usually the President	Slade	
Monday Social Event	State Director for conference location + 2 volunteers	Shari + Lindsay and Anthony	
Tuesday Vendor Reception	Vendor Director + 2 volunteers	Jamie G, Slade, & Lonnie	
Best of ITS	1 State Director + 1 volunteer (non-state director)	Alex and Anthony	

- 4. 2022 Annual Meeting (Lincoln, TBD)
 - Committee Rollout

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Committee	Board Position(s)	2022
Agenda	President & VP	Lonnie & Jamie R
Abstracts	1 State Director + 1 volunteer	Henry, Lee, & Hemin
Keynote	President	Lonnie

Student Competition	1 Academic Director + 1 volunteer	Henry + Lindsay	
Technical Tours	State Director for conference location + 2 volunteers	Matt B., Austin, Slade	
Monday AM	TIM Training and varies	Slade, Chris, & Lindsay	
Monday PM	nday PM usually the President		
Monday Social Event	State Director for conference location + 2 volunteers	Matt Baker & Lindsay &	
		Anthony	
Tuesday Vendor Reception	Vendor Director + 2 volunteers	Jamie G, Slade, & Lonnie	
Best of ITS	1 State Director + 1 volunteer (non-state director)	Alex and Anthony	

• 5. Action Items

• Old officers train new officers

	2021	2022
Past President	Kurt	Slade
President	Slade	Lonnie
Vice President	Lonnie	Jamie R
Secretary	Lee	Lee
Treasurer	Matt M.	Matt M.
Nebraska State Director	Matt B.	Matt B.
Iowa State Director	Austin	Austin
Kansas State Director	Shari	Shari
Missouri State Director	Alex	Alex
Oklahoma State Director	Marty	Marty
Consultant Director #1	Lindsay	Lindsay
Consultant Director #2	Anthony	Anthony
Vendor Director	Jamie G	Jamie G
Communications Director	Sara	Chris
Academic Sector Director #1	Henry	Henry
Academic Sector Director #2	Ron	Hemin

6. Adjourn – **12:42 PM**

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ITS Heartland Treasurer's Report February 2021 Ending February 28, 2021							
Revenue	0,	January 1 - December 31, 2021)	ACTUAL (January 1 - December 31, 2021)			Quantity	
Membership Dues	Budget Amount \$26,340.00	Comments	Budget Amount \$26,340.00	Actual Income \$10,750.00	Varia (\$15.5	ance 90.00)	
 State	\$18,000.00	MO, KS, NE, IA - \$4000, OK - \$2000	\$18,000.00	\$8,000.00	(\$10,0	00.00)	KS, NE
Corporate/Public Agency Group (5 members)	\$7,200.00	36 @ \$200	\$7,200.00	\$2,400.00	(\$4,80	0.00)	12
Individual Public Individual Private	\$300.00 \$840.00	6 @ \$50 14 @ \$60	\$300.00 \$840.00	\$50.00 \$300.00	(\$250 (\$540		1 5
Annual Meeting	\$70,415.00		\$70,415.00	\$0.00	(\$70,4	15.00)	
Gold Sponsors Platinum Sponsors	\$3,000.00 \$3.000.00	6 @ \$500 3 @ \$1000	\$3,000.00 \$3,000.00	\$0.00 \$0.00	(\$3,00 (\$3,00		0
Diamond Sponsors	\$2,000.00	1 @ \$2000	\$2,000.00	\$0.00	(\$2,00	0.00)	0
Gold Sponsor-Vendor Combo Platinum Sponsor-Vendor Combo		11 @ \$850 (\$150 discount) 2 @ \$1250 (\$250 discount)	\$9,350.00 \$2,500.00	\$0.00 \$0.00	(\$9,35 (\$2,50		0
Diamond Sponsor-Vendor Combo Walk-up registration fee	\$2,250.00	1 @ \$2250 (\$250 discount) 22 @ \$100	\$2,250.00 \$2,200.00	\$0.00 \$0.00	(\$2,25 (\$2,20		0
Vendor Booth Accessories	\$490.00	5 @ \$98	\$490.00	\$0.00	(\$49)	0.00)	0
Vendor Booth Accessories Vendors	\$0.00 \$9,000.00	0 @ \$115 18 @ \$500	\$0.00 \$9,000.00	\$0.00 \$0.00	\$0. (\$9,00		0
Vendor - Large	\$0.00	0 @ \$900	\$0.00	\$0.00	\$0.	00	0
Registrant Member Late Registrant Member	\$9,000.00 \$6,975.00	45 @ \$200 31 @ \$225	\$9,000.00 \$6,975.00	\$0.00 \$0.00	(\$9,00 (\$6,97		0
Registrant non-member	\$2,750.00		\$2,750.00	\$0.00	(\$2,75		0
Late Registrant non-member		28 @ \$300 each	\$8,400.00	\$0.00	(\$8,40		0
Vendor non member Vendor Gold-Sponsor Non member	\$3,750.00	5 @ \$750 each 1 @ \$1250 each	\$3,750.00 \$1,250.00	\$0.00 \$0.00	(\$3,75 (\$1,25		0
Vendor Gold-Sponsor Non member	\$1,250.00	1 @ \$1250 each 1 @ \$1750 each	\$1,250.00	\$0.00	(\$1,25 (\$1,75		0
Vendor Dia-Sponsor Non member	\$2,750.00	1 @ \$2750 each	\$2,750.00	\$0.00	(\$2,75	0.00)	0
Silent Auction at AM ITSA Rebate	\$0.00 \$300.00		\$0.00 \$300.00	\$0.00 \$0.00	\$0. (\$30		
Interest Earned on Investment	\$50.00		\$50.00	\$0.96	(\$49	.04)	
Supplement from ITSH Savings L36 Grant reimbursement	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.		
AM Refunds for Previous Deposits Paid	\$0.00		\$0.00	\$0.00	\$0.	00	
Virtual Sponsors 2020 Total	\$0.00 \$97,105.00		\$0.00 \$97,105.00	\$0.00 \$10,750.96	\$0. (\$86,3		
Expenses	Budget (. Budget Amount	January 1 - December 31, 2021) Comments	ACTU Budget Amount	AL (January 1 - De Actual Expenses	Payable	21) Variance	Comment
Administrative Contract	\$32,458.62	Based on contract submitted for approval	\$32,458.62	\$3,845.51	- ayasic	\$28,613.11	
ITS America Chapter Dues Annual Meeting		ITSA Chapter Dues - Due by Dec (typ) Hotel food costs	\$500.00 \$38,000.00	\$0.00 \$0.00		\$500.00 \$38,000.00	
Booth/vendor area, pipe/drape, A/V	\$10,500.00	All meeting A/V, booth pipe, drape, electricity	\$10,500.00	\$0.00		\$10,500.00	
Icebreaker Vendor Prizes		Location rental, food, beverages, etc. Gift Cards, Prizes	\$6,200.00 \$400.00	\$0.00 \$0.00		\$6,200.00 \$400.00	
Annual Meeting Supplies		Included in MNW budget Included in MNW budget	\$0.00 \$0.00	\$0.00		\$0.00	
Annual Meeting Supplies Website		Included in MNW budget	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
Bank Fees - Savings & CD Insurance		Checks, fees, etc. Board Insurance - Due Sept (typ)	\$15.00 \$800.00	\$0.00 \$0.00		\$15.00 \$800.00	
Operations Working Group	\$0.00	For Meeting expenses	\$0.00	\$0.00		\$0.00	
President's Discretionary Funds Support for ITSA State Chapter Travel		ITSA Travel, NRITS Travel, Other mtgs ITSA travel support for State Chapter Vice Chair	\$2,500.00 \$750.00	\$0.00 \$0.00		\$2,500.00 \$750.00	
Student Outreach	\$2,500.00	2021 Prize/Activity Fund/Contest Support	\$2,500.00	\$0.00		\$2,500.00	
Miscellaneous Expense Education and Outreach		Board meeting lunch + misc. Travel, Class Catering, Meeting Rooms, Etc.	\$300.00 \$0.00	\$0.00 \$0.00		\$300.00 \$0.00	
Revenue Excess	\$0.00	Revenue (Projected Only, for Savings Acct.)	\$0.00	\$0.00		\$0.00	
MCOMP or TSMO Grant L36 Grant payments to participants	\$0.00 \$0.00	Estimate only, TBD if needed Payments made, to be reimbursed later by grant	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	
Anticipated Operating Margin	\$2,181.38	For Future Unforeseen Activies	\$2,181.38	\$0.00		\$2,181.38	602.250.40
Total	\$97,105.00		\$97,105.00	\$3,845.51	\$0.00	\$93,259.49	\$93,259.49 OK if equal
Bank Account Activity FY 2021	Balance 1-1-21	Deposits/Transfers	Withdraw	als/Transfers	Balance 2-28-21		
Checking	\$6,373.98	\$200.06	\$2	622.74	\$3,951.30		
Savings	\$52,461.05	\$10,550.90	\$1,	222.77	\$61,789.18		
Bank Account Totals	\$58,835.03	\$10,750.96	\$3,	845.51	\$65,740.48		
			Total of A	Il Accounts =	\$65,740.48		
February 2021 Bank Activity: Detail:	Date:	Deposits:	Withdrawals:	Acct. Type	Acctd for Above?	Reason	~
CHECKING:	Date.		trial diversity	The trype		neuson	Matthew T. McLa
							thew T
Denerik Duninger March 11	0/04/5555	Apr		Charli			I MCLa
Deposit Business Membership Interest	2/24/2021 2/26/2021	\$200.00 \$0.02		Checking Checking	у У У	Memberships Interest	Matthew T. McLaughlin, Treasurer 175 Heartland
Sub-Total Checking Account SAVINGS:		\$200.02	\$0.00	Checking			Treas
							. urer 11
Memberships/Renewals MNW Services	2/9/2021 2/25/2021	\$8,980.00	\$1,222.77	Savings Savings	y v	Memberships MNW	I IS Hea
Interest	2/26/2021	\$0.45		Savings	y y	Interest	rtland
Sub-Total Savings Account Totals		\$8,980.45 \$9,180.47	\$1,222.77 \$1,222.77	Savings			

Biologic (January 1- Descender 3), 2021) Control	ITS Heartland Treasurer's Report March 2021 Ending March 31, 2021							
Nomember Department Department Mathematic Mathemat	Revenue	Budget (January 1 - December 31, 2021)	ACTUAL (January 1 - December 31, 2021)			Quantity	
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manual branch manuul branch manual bran man	State		MO, KS, NE, IA - \$4000, OK - \$2000			(\$6,00	0.00)	KS, MO, NE
molecul read Biologie		\$7,200.00	36 @ \$200	\$7,200.00	\$4,800.00	(\$2,40	0.00)	24
Stand Res Stand 10								-
Interesting 1000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 100000 100000 100000 100000 100000 100000	Annual Meeting	\$70,415.00		\$70,415.00	\$0.00	(\$70,4	15.00)	
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Interest 3/31/2021 \$0.55 Savings y Interest			\$6,510.00	\$1,281.25		y v		N IS Heal
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