

# **MEETING MINUTES**

# **ITSH Board of Directors Meeting**

**Date/Time**: 3/14/23, 12:00-1:00 **Location**: Remote (MS Teams) **Topic**: ITSH BOD Coordination

Facilitators: Jamie Rana, Genevieve Kulaski

# **TOPICS**

#### **Roll Call**

1. Approval of Meeting Minutes (February)

Delayed to April

## 2. Treasurer's Report (November)

- a. See attached
- b. deposits coming in for registration and dues.
- c. 4/5 states have paid, waiting on Iowa.

Motion: *Matt M*.

2<sup>nd</sup>: Lee B.

None opposed

d. Gen is slightly concerned with low vendor sponsorship. We are reaching out to vendors that haven't registered.

Attendees: (BOLD = present)

- Jamie Rana, President
- Lonnie Burklund. Past President
- Austin Yates, Vice President
- Lee Baer, Secretary
- Matt McLaughlin, Treasurer
- Meredith Emory, Consultant Dir.1
- Andrew Mackley, Consultant Dir.2
- Henry Brown, Academic Dir.1
- Nikhila Gunda, Academic Dir.2
- Adam Gleason, Comm. Dir.
- Collin Dyer , Vendor Dir.
- Mark Van Dyke, IA State Dir.
- Shari Hilliard, KS State Dir.
- Alexander Wassman, MO State Dir.
- Matt Baker, NE State Dir.
- Alan Stevenson, OK State Dir.
- Abe Anshasi, FHWA Rep.



| Income                          |                  |                     |                    |               |               |              |                                |                              |
|---------------------------------|------------------|---------------------|--------------------|---------------|---------------|--------------|--------------------------------|------------------------------|
| SPONSORSHIP                     | PROJECTED<br>QTY | PROJECTED<br>AMOUNT | PROJECTED<br>TOTAL | ACTUAL<br>QTY | ACTUAL AMOUNT | ACTUAL TOTAL | COMPARISON<br>PROJECTED/ACTUAL | COMMENTS                     |
| Sponsor - Gold Member           | 2                | \$2,200.00          | \$4,400.00         | 2             | \$2,200.00    | \$4,400.00   | \$0.00                         | full                         |
| Sponsor - Gold Non-Member       | 0                |                     | \$0.00             |               |               | \$0.00       | \$0.00                         |                              |
| Sponsor - Silver Member         | 1                | \$1,100.00          | \$1,100.00         | 2             | \$1,100.00    | \$2,200.00   | \$1,100.00                     | over budget                  |
| Sponsor - Silver Non-Member     | 0                |                     | \$0.00             |               |               | \$0.00       | \$0.00                         |                              |
| Sponsors - Bronze Member        | 3                | \$550.00            | \$1,650.00         | 1             | \$550.00      | \$550.00     | -\$1,100.00                    | balanced with over on silver |
| Sponsors - Bronze Non-Member    | 0                |                     | \$0.00             |               |               | \$0.00       | \$0.00                         |                              |
| EXHIBITS                        | PROJECTED<br>QTY | PROJECTED<br>AMOUNT | PROJECTED<br>TOTAL | ACTUAL<br>QTY | ACTUAL AMOUNT | ACTUAL TOTAL | COMPARISON<br>PROJECTED/ACTUAL | COMMENTS                     |
| Exhibitor - Gold Member         | 3                | \$2,400.00          | \$7,200.00         | 1             | \$2,400.00    | \$2,400.00   | -\$4,800.00                    | full                         |
| Exhibitor - Gold Non-Member     | 0                | \$3,000.00          | \$0.00             |               | \$3,000.00    | \$0.00       | \$0.00                         |                              |
| Vehicle Exhibitor - Gold Member | 0                | \$2,900.00          | \$0.00             | 1             | \$2,900.00    | \$2,900.00   | \$2,900.00                     | new option                   |
| Exhibitor - Silver Member       | 6                | \$1,350.00          | \$8,100.00         | 3             | \$1,350.00    | \$4,050.00   | -\$4,050.00                    | 2 options legs               |
| Exhibitor - Silver Non-Member   | 0                | \$1,900.00          | \$0.00             |               | \$1,900.00    | \$0.00       | \$0.00                         |                              |
| Exhibitor - Bronze Member       | 11               | \$950.00            | \$10,450.00        | 4             | \$950.00      | \$3,800.00   | -\$6,650.00                    | need 7 more                  |
| Exhibitor - Bonze Non-Member    | 1                | \$1,350.00          | \$1,350.00         |               | \$1,350.00    | \$0.00       | -\$1,350.00                    | need 1 more                  |
| Exhibitor - Member              | 13               | \$550.00            | \$7,150.00         | 15            | \$550.00      | \$8,250.00   | \$1,100.00                     | need 2 more                  |
| Exhibitor - Non-Member          | 5                | \$750.00            | \$3,750.00         | 3             | \$750.00      | \$2,250.00   | -\$1,500.00                    | need 2 more                  |
| Exhibitor - End Cap Member      | 4                | \$1,000.00          | \$4,000.00         |               | \$1,000.00    | \$0.00       | -\$4,000.00                    | need 4 more                  |
| Exhibitor - End Cap Non-Member  | 1                | \$1,500.00          | \$1,500.00         |               | \$1,500.00    | \$0.00       | -\$1,500.00                    | need 1 more                  |
| Exhibitor - Vehicle Member      | 2                | \$1,000.00          | \$2,000.00         |               | \$1,000.00    | \$0.00       | -\$2,000.00                    | 1 taken with Gold            |
| Exhibitor - Vehicle Non-Member  | 0                | \$1,500.00          | \$0.00             |               | \$1,500.00    | \$0.00       | \$0.00                         |                              |
|                                 | DDOJECTED        | DDO IECTED          | DDOJECTED          | ACTUAL        |               |              | COMPADISON                     |                              |

## 3. Communication Report

- a. Newsletter went out last week
- b. Adam is posting regular social media posts and would like the board to share when possible.
- c. Adam and Gen are testing and updating the new Teams account.

# 4. New boar nominations

a. Call for Nominations for Open Positions closes <u>3/14</u>: Vice President (Kansas?),
Secretary, KS State Director, MO State Director, Consultant Director #2, Academic Director #2, Communications Director, and Vendor Sector Director

Voting March 17-April 21

Nebraska Director--Jessica Sherwood nominated to replace Matt Baker.

Motion: *Jamie R.* 2<sup>nd</sup>: Meredith E. None opposed

Jamie R. is open to filling the MO State Director position if Lonnie B. will continue to fill the Past President position.

## 5. Moderators needed

a. Meredith, Collin, Alex, and Lee offered to moderate.

#### 6. 2025 Meeting locations

a. Sheri would prefer Wichita over KC or Overland Park



- b. Gen will get a proposal from both Wichita and Overland Park both.
  - Issue we are generally seeing is size, we need convention centers, not hotels.

# 6. ITSA updates

- a. As far as a speaker, ITSA has been non-responsive.
- b. We need a 3-hour system engineering course, they only have a 5-hour course available.
- c. Gen will bring this up on the state call on 3/15, hoping to get some help.

#### **OTHER ITEMS**

1. Gen needs state member lists for: Nebraska, Missouri, and Kansas (to vote).

**Next Meeting:** Second Tuesday of each month (MS Teams)

**Action Items**:

Adjourn - 12:45 PM



